

## DATASHEET

### Buy with Confidence



#### Sage Intacct's Commitment to Our Customers

Sage Intacct is committed to your success. To demonstrate our commitment, we have established our Buy with Confidence <sup>SM</sup> program outlining the level of service you can expect from us. We strive to make every interaction productive. If we do not meet your expectations, we want to hear from you. Please send your feedback to [confidence@sageintacct.com](mailto:confidence@sageintacct.com).

#### Measures

- Outstanding availability
- Data security
- Notifications
- Rapid response
- Product quality
- Professional services quality
- Billing quality
- Communication excellence

#### Outstanding Availability

Our goal is to provide 24 x 7 availability of the system, and we are confident enough of our tier one data center that we offer subscription credits for availability below 99.8%. You receive a credit of 10% of your subscription fees for the month in which the outage event(s) occurred for every percentage point that Service Availability<sup>1</sup> falls below 99.8%, up to a maximum of 50% of the applicable subscription fees for that month<sup>2</sup>. To receive a credit, you must submit

a request to Sage Intacct within 15 days after the month in which the Service Availability outage event(s) occurred. Any credit will be applied against subsequent monthly subscription fees due to Sage Intacct. In addition, the performance of our data center is backed up by a complete disaster recovery program. In the event of a catastrophic earthquake or other major disaster in San Jose, California, Sage Intacct customers will be up and running with full functionality in 24 hours out of the disaster recovery data center.

#### Data Security

Our tier one data center performs transaction log backups every 30 minutes and daily system-wide backups to tape and an offsite location. In addition, transaction backups are sent to the disaster recovery data center every 2 to 4 hours. Sage Intacct commits that no more than 4 hours of a customer's work could be lost in the case of a catastrophic event.

Sage Intacct will notify you promptly:

- If the system becomes unavailable unexpectedly
- When any planned shutdown is scheduled
- Upon any delay in delivery of planned product features
- Upon any change in implementation project timeline or cost

### Rapid Response

If you contact Customer Support we will provide an acknowledgement within 4 hours. If the issue cannot be resolved within a 24 hour time period, we will provide an update within that time and continue to update you with additional information as it is available.

### Product Quality

Our goal is to provide a high quality product that operates as described in our online product documentation. If issues are encountered with Sage Intacct products, we will address reported issues according to the following priority levels:

Priority	Description	Actions and Response Time
Red	System down: Site is not operational and no Workaround <sup>3</sup> is available	Sage Intacct will work continuously until resolved. Target resolution goal: Average resolution goal is within 4 hours of a reproducible case being reported.  (Excludes system outages caused by force majeure, i.e. acts of God, war, civil unrest, acts of government and any other circumstances beyond Sage Intacct's reasonable control.)
1	Severe impact <ul style="list-style-type: none"> <li>• A major function is not working (unable to utilize a specific portion of the application such as check printing or invoicing)</li> <li>• Reproducible Errors which result in a lack of application functionality or intermittent system failure</li> </ul>	Good faith efforts by Sage Intacct to provide: <ul style="list-style-type: none"> <li>• A Workaround<sup>3</sup> within 24 hours of notification. If a Workaround is provided, then a plan for correction of the Error will be provided within 5 business days of notification, with a target for completion within 20 business days; or</li> <li>• If a Workaround is not provided then a plan for correction of the Error will be provided within 2 business days of notification for completion within 5 business days</li> </ul>
2	Moderate impact <ul style="list-style-type: none"> <li>• Reproducible Errors causing malfunction of non-critical functions</li> <li>• Customer is able to use the application with the issue outstanding</li> </ul>	Good faith efforts by Sage Intacct to provide: <ul style="list-style-type: none"> <li>• A Workaround within 7 business days of notification. If a Workaround is provided, then a plan for correction of the Error will be provided within 15 business days of notification for completion within 60 days; or</li> <li>• If a Workaround is not provided then a plan for correction of the Error will be provided within 5 business days of notification, with a target for completion within 20 business days</li> </ul>
E	Enhancement request	<ul style="list-style-type: none"> <li>• Enhancement requests will be reviewed on a monthly basis by Sage Intacct</li> <li>• Customers will be notified of the outcome of the review and have an opportunity to appeal the decision</li> </ul>

### Professional Services Quality

Our goal is 100% satisfaction with the professional services provided by Sage Intacct. To back up that goal, we are willing to place 10% of our professional services fees at risk to ensure customer satisfaction. Sage

Intacct agrees to provide the professional services as outlined and mutually agreed upon in the Project Scope Document on-time and on-budget. If we are not able to deliver the professional services outlined within the agreed to budget and timeline, provided

that all prerequisites of the Project Scope Document are satisfied, we will forego payment of 10% of the applicable labor-based professional services fees. No questions asked.

Your data is your data, and we will not hold it hostage if you decide to move to another solution. We will help you move if you decide that a better solution exists for a nominal fee.

#### **Billing Quality**

We will deliver accurate statements of activity and charges to you on a monthly basis. If there is a billing error brought to our attention, we will provide you a corrected statement within 3 days of the being notified of the error.

#### **Communication Excellence**

**Product development plans:** We will provide you with a rolling 6-month view of our product roadmap and an opportunity to provide input and feedback on our development plans via a quarterly web-based meeting. We will notify you promptly if we encounter delays in delivering planned product features and provide you with a revised date for delivery.

**New features:** We will announce the availability of new features on the user home page and via the Sage Intacct Update. We will also offer a monthly webinar to provide an overview of how to utilize recently released features.

**Scheduled maintenance:** We have published a weekly 2 hour scheduled maintenance window during non-peak, non-standard hours for system maintenance. If an extended maintenance period is required, the maintenance will be scheduled when it will have the least impact on our customers whenever possible (usually nights or weekends) not to exceed 8 hours per week. For extended maintenance periods, we will notify you 48 hours in advance via an email to your customer contact in addition to an announcement on the user home page.

<sup>1</sup>**Service availability** is computed using the following definitions:

**System:** Sage Intacct's application service, accessible over the network via web protocols, up to and including Sage Intacct's Internet connection. Network problems beyond that point, such as ISP problems, Internet backbone problems or customer network problems are excluded. Development sites such as partner.sageintacct.com and beta software sites that are at times made available to customers are excluded. Problems caused by software running on customers' computers are also excluded.

**System outage hours:** Total time during a given month in which the System is unavailable, excluding scheduled system maintenance time.

**Total hours:** Number of hours contained in a given month, excluding Scheduled Maintenance time.

**Service availability:** The percentage of Total Hours during a given month in which the System was available is computed as follows:

$$100 * \frac{\text{Total Hours} - \text{System Outage Hours}}{\text{Total Hours}}$$

Calculation of Service Availability excludes system outages caused by force majeure, i.e. acts of God, war, civil unrest, acts of government, and any other circumstances beyond Sage Intacct's reasonable control.

<sup>2</sup>**AvailabilityPlus<sup>SM</sup>** subscription credit has been available since August 1, 2007. The Availability Plus SM program may be terminated by Sage Intacct at any time upon written notice.

<sup>3</sup>**A "Workaround"** is a response that solves a problem or system issue by the use of alternate methods or a change in procedures in place of a program modification.

#### **Take the next Step**

Find out how the Sage Intacct cloud financial management solution streamlines operations and provides real-time insights, boosting productivity and growth.

For more information about how Sage Intacct can help you drive improved performance in your business, visit our website: [www.cpio.co.uk](http://www.cpio.co.uk) or contact us at **0344 880 6140**

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