# 10 reasons customers choose Sage for Manufacturing

Sage

# 1. Thirty years as a leader in manufacturing ERP technology

From MAS 90 to X3, Sage has more than 30 years of manufacturing experience and is a leading provider of accounting and ERP (enterprise resource planning) solutions in the industry. **Thousands of manufacturing customers around the world trust Sage**, including sole proprietors, discrete manufacturers, process manufacturers, food and beverage manufacturers, chemical manufacturers, and agribusinesses.

**Learn more**

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# 2. A global, vetted partner network with industry experience

Being a technology partner that understands the manufacturing industry, allowed us to learn how your unique business operates, whilst listening to your teams' needs this is how Sage and its partners operate. We understand you need a technological infrastructure that conforms to your needs. Providing more effective financial and operations management to supply chain and quality management.

Sage continues to build and invest in one of the largest partner networks in the industry, so regardless of your company's size or specialisation you can be sure to find a partner with the experience and specialisation needed to ensure your company's success.

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# 3. Constant innovation

With decades of industry experience, we understand the issues that manufacturers face and we continuously provide the technology, partnership, and network needed for the challenges of tomorrow. Sage is at the cutting edge of the industry, adding new products, and capabilities to help you meet the constantly evolving demands of your stakeholders with calculated innovation.

our portfolio of manufacturing software products includes, X3, Manufacturing operations for Sage Intacct, Sage 200, Sage People, CRM, Barcode Scanning, and Payroll all help small to mid-sized manufacturers around the world better understand their business to optimise resources, find and act on opportunities earlier, grow, and get more orders out the door quicker with improved adaptability, efficiency, and confidence.

Sage continues to be recognised as a leader in manufacturing ERP technology year after year.

# 4. #1 in customer satisfaction

Sage intact has had the highest satisfaction, product direction and NPS scores compared to other cloud accounting peers since 2015.

## 98/100

Satisfaction rating on g2 crowd, higher than any other ERP vendor

## 2000+

independent and verified reviews

## Top-rated

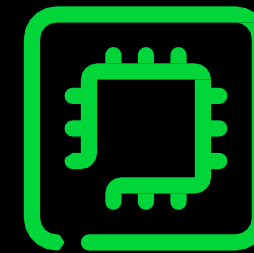top-rated Enterprise Resource Planning solution in 2021 by trustRadius

# 5. Built for the cloud



Sage has over 20 years of cloud experience as an early innovator in cloud financials. Sage intacct was born in the cloud and continues to lead the industry with future-ready technology such as artificial intelligence and machine learning.

Digital connections and open APIs give you much needed connectivity and adaptability across your systems. our multi-tenant cloud foundation ensures your entire company is always on the latest version of our software and security all without costly upgrades. With Sage, you can now count on Ai and machine learning to deliver faster, more accurate financial insights, helping you successfully compete with your enterprise-sized competitors.

our cloud foundation provides the essential framework for Ai and machine learning, enhancing speed, accuracy, and insights to elevate finance team capabilities. While other vendors have Ai on their roadmap, Sage for Manufacturing is already delivering.

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# 6. Our customer for life program provides a roadmap for long-term success

We understand that one size does not fit all, and we partner with you to get a clear idea of what success means for your company. our teams—from Professional Services to Education Services to customer Success and Support—are here to assist you throughout your entire customer journey, here at Sage.
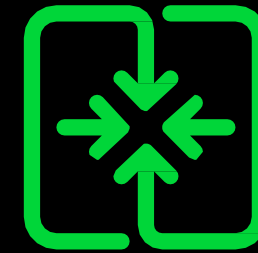
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# 7. Integrations with other industry solutions



As an innovator in the cloud space, we believe you should have the power of choice—when it comes to the right mix of solutions to address your unique business needs. Sage for Manufacturing includes **a true cloud model** so you can integrate your financial and operational data with the other systems you need.

our open API enables connections to existing or future systems like shopfloor, Shopify, and others. this allows you to meet customers where they shop, conduct continuous improvement projects, and more. With Sage, there are options to integrate this data with your financials and track the metrics critical to your organisation's financial and operational success.

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# 8. We speak the language of manufacturing

Being built specifically for manufacturing, we focus on understanding the workflows and processes of manufacturing businesses. Whether you need to create dashboards **to provide real-time visibility** of order status, track inventory costs, or automate a variety of compliance requirements across localities, Sage for Manufacturing has the product and capabilities you need.

With Sage, you are working with a trusted partner operating on a customer-first culture.

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# 9. Customisable to your company

need timely insights? get real-time financial and operational data with customisable dashboards and personalised reporting features.
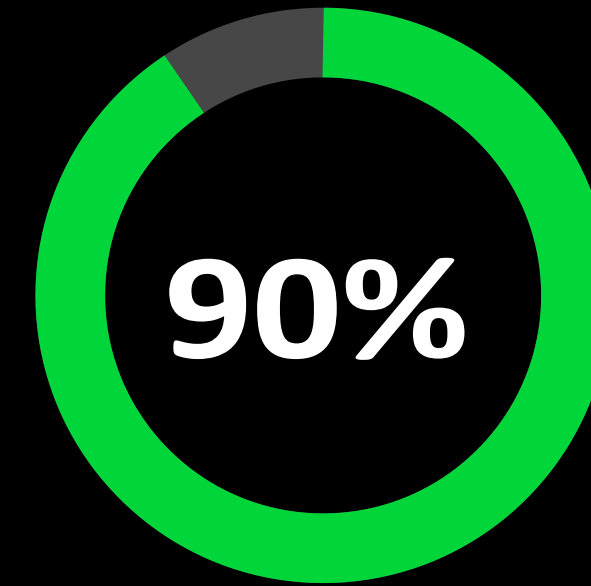
We understand you're growing fast, and you're ambitious. that's why we're ahead of the curve when it comes to technology and are best placed to provide flexible, anytime, anywhere access to your operations. this means real-time visibility, automation, and much more are catering to business demands.
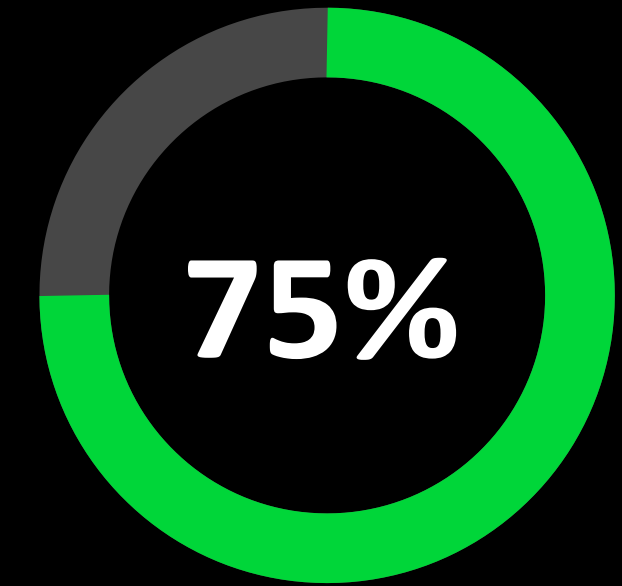
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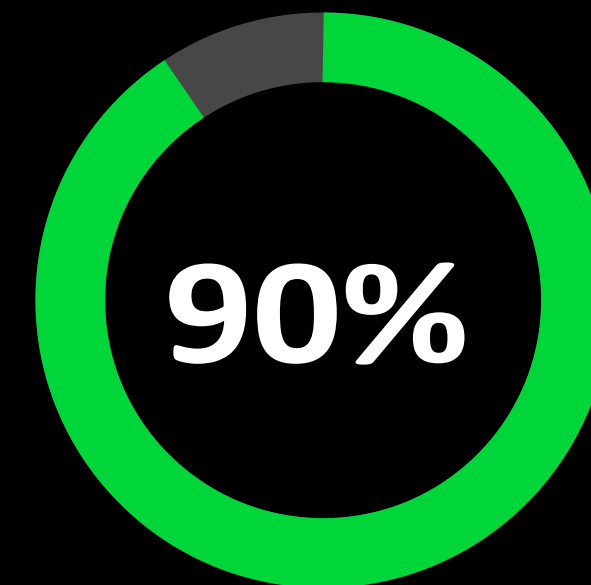# 10. We have a proven track record of helping manufacturing companies profitably grow

**Thousands of manufacturing companies of all sizes trust Sage to help them grow. Here are some of the benefits different customers have seen:**
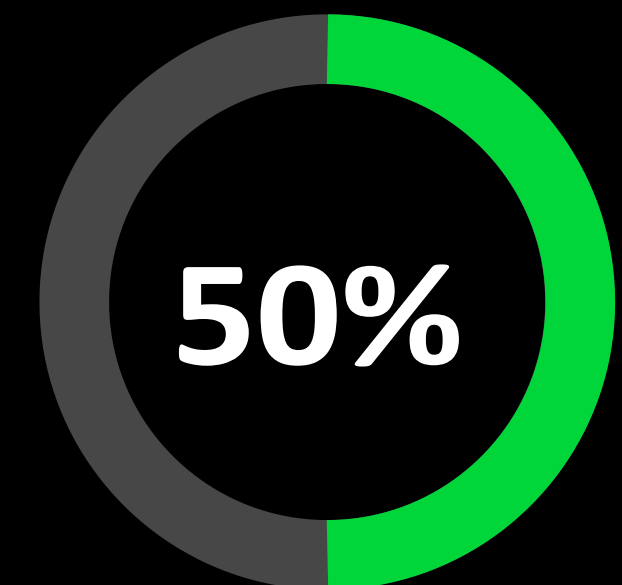
**90%**

**Reduction in the amount of time spent reconciling bank accounts**

**75%**

**Reduction in the amount of time spent on payroll**

**90%**

**Reduction in the amount of time spent on tax reporting**

**50%**

**Reduction in lead time**

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**What are our customers saying:**

"With Sage X3 we now have complete knowledge about the whereabouts of our product."

**Jonas Nyhlén,** IT and Project Manager, Ozone Tech Systems

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"Sage Intacct is playing a major role in our digital transformation as we leverage technology to lower costs, raise efficiency levels, and scale our business profitably."

**Claude Michaud,** CFO, GetPaq inc

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"Things are much faster, especially for our finance and technical teams. It's making a massive difference."

**Chris Squire,** IT Project Manager, Ansell Lighting

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